

Rapid Service Unit

Hose Products Division

Designing, building and delivering necessary parts to keep your business up and running in as little as 24 hours.



ENGINEERING YOUR SUCCESS.

Don't sweat it... We've got you covered!

It's bound to happen sometime. You get a call from a client who is in the middle of completing a project when a vital piece of equipment breaks down, grinding production to a halt. The culprit – a single part that is tough to come by, and they don't have a spare.

This is Murphy's Law 101. If your client can't complete the order, they lose a customer. If your client loses a customer, you lose your client. If you lose your client, your business suffers. All because of that one broken part.

At Parker, we're in the business of keeping you in business. When time is money and you need to get a critical part to your client, our Rapid Service Unit, (RSU), has you covered. The experts at our Hose Products Division can manufacture a single piece, or several, with a quick turnaround, minimizing downtime and saving money. In as few as 24 hours, your client will have the unique part they need to get production up and running, saving the job and making you a hero!

Features:

- No minimum order quantity of one gets it done
- Custom prototypes
- · Steel, stainless steel, and brass
- Custom configurations based on tested and approved Parker hose connection and industry recognized end connections

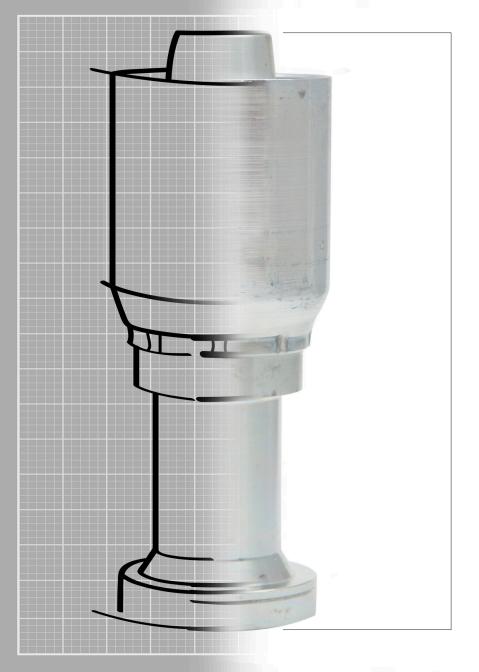
- Premier product support
- Meets DFAR compliance
- · Tamper-resistant labeling
- Pressure testing
- UL, LPC and USCG Certifications, where applicable



Not just a capability, but an entire facility.

Our custom products manufacturing facility was developed to do one thing: design and manufacture the custom fittings that were once considered out of reach for many projects.

Available in many sizes and configurations, our custom fittings can be produced in steel, stainless steel, and brass. As for quality standards, Parker's ISO 9001 facility produces fittings to comply with most of the various international standards, including, NPTF, JIC, SAE, GAZ, ISO, DIN, JIS, and BSP.



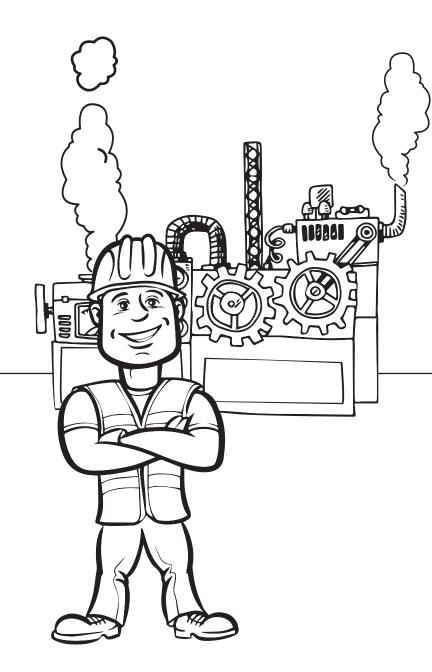
Design

Our engineers have the experience and the knowhow to design the part you need to your exact specifications, whether from custom drawings, models, or verbal specifications.

Drawing from Parker's years of experience as the world's leading diversified manufacturer of motion and control technologies and systems, RSU puts to work the personnel that are best suited to meet your engineering challenges. With leading technology and proven design strategies and techniques, Parker's engineering teams are constantly seeking new ways to innovate, collaborate, and develop systems to solve your most complicated problems.

Parker's engineering expertise spans the core motion and control technologies, including:

- Hydraulics
- Pneumatics
- Fluid and gas handling
- Climate control
- Process control
- Filtration



Build

Using standard Parker end designs, we can create highly specific assemblies in both metric and inch connections to precisely match your specifications. With the latest in manufacturing technology, we can begin production right away with the type of raw material you need for your application.

When timing is vital, RSU is your single source for critical pieces, custom prototypes, or uncommon sized parts in one-piece or short-run productions. With five shifts, as well as computer numeric-controlled (CNC) lathes and machining centers working 24 hours daily, seven days a week, we can design and build products in the time it would take most manufacturers to simply devise a plan.

We specialize in making custom and non-standard parts in uncommon sizes, including:

- Custom bent and straight fittings
- Custom prototypes
- Unusual hose and tube combinations
- Jump sizes
- Tube assemblies
- Steel, stainless steel, and brass

There is no minimum order and all products are designed, engineered, manufactured, and tested to the highest possible standards. Parker can also provide Defense Federal Acquisition Regulation Supplement (DFARS) certification and pressure testing.



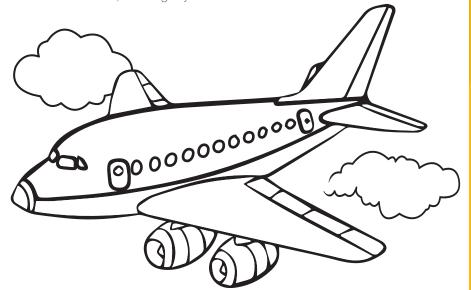
Deliver

When expedited delivery is necessary, RSU goes the extra mile... literally. In certain situations, we'll take urgent action to ensure you get the part you need when you need it, even if that means delivering it right to your doorstep.

With a vast network of distribution and shipping centers throughout North America, Parker can get you the part you need on time, increasing uptime. We maintain strong working partnerships with a number of transportation companies, giving us immediate access to truck, plane, and rail to get your part to you in the most efficient manner available.

In as few as 24 hours for some orders, we get you what you need when you need it to keep production moving. Whether it's shipped to your nearest Parker Store, your plant, your worksite, or we meet you at the airport and literally hand it to you.

Don't sweat it, we've got you covered!



We were unaware of the RSU until a couple weeks ago. Ever since we found out about the service we have had several orders. One of our clients needed a quick turnaround time for garbage truck repairs requiring couplings in non-standard jump sizes. Our client regularly needs custom parts on a short notice. If it weren't for the RSU we would not be able to keep this business.

Parker distributor – Melissa T.

We used RSU to provide stainless steel jump sizes for a client that is based in Houston, Texas. They provide engineered services and hardware to customers who operate in marine, space, and other environments. They typically go through us but, in an extreme circumstance, Parker's Rapid Service Unit saved the day. Without the 2-3 day option from RSU they wouldn't be able to follow through with some orders.

Parker distributor - Michelle B.

Success Stories

Don't just take our word for it. Read about what we can do for you from some of our satisfied customers.

A customer needed a long 90 and they needed the part in a week. We could not have gotten the part to the customer in the timeframe necessary without the RSU. It definitely helps that RSU provides a good price for quick service. The price is very reasonable for the quick response.

Parker distributor - Sandy D.

We had a regular customer who needed stainless steel fittings both JIC and non-standard flange. The customer makes hydraulic power units for all types of industries, oil and gas specifically. They were ordering a lot of the 43 & 71 series fittings in uncommon sizes and needed them in 3 days. We knew automatically that we needed to call RSU in order to meet this request. Without the RSU the customer wouldn't have gotten back to work in an appropriate time frame.

Parker distributor - Larry B.

RSU delivers. No matter what.

Our Rapid Service Unit (RSU) can turn around requests for quotes on unusual configurations, jump sizes, and prototypes the same day or inside 24, 48 or 72 hours depending on your requirement. We can use different materials, plating, and seals as your application dictates.

By focusing on making custom manufacturing customary, we can reduce lead times while increasing your productivity.

Parker Hannifin Corporation Hose Products Division 30240 Lakeland Blvd. Wickliffe, OH 44092

phone 888 882 1202 hpdrsu@parker.com www.parker.com/rsu

Fluid System Connectors Division

Otsego, MI phone 269 694 9411 fax 269 694 4614

Hose Products Division

Wickliffe, OH phone 440 943 5700 fax 440 943 3129

Industrial Hose Division

Wickliffe, OH phone 440 268 2120 fax 440 268 2230

Parflex Division

Ravenna, OH phone 330 296 2871 fax 330 296 8433

Quick Coupling Division

Minneapolis, MN phone 763 544 7781 fax 763 544 3418

Tube Fittings Division

Columbus, OH phone 614 279 7070 fax 614 279 7685